

AITPL™

AMAZON INFRATRADE PVT. LTD.

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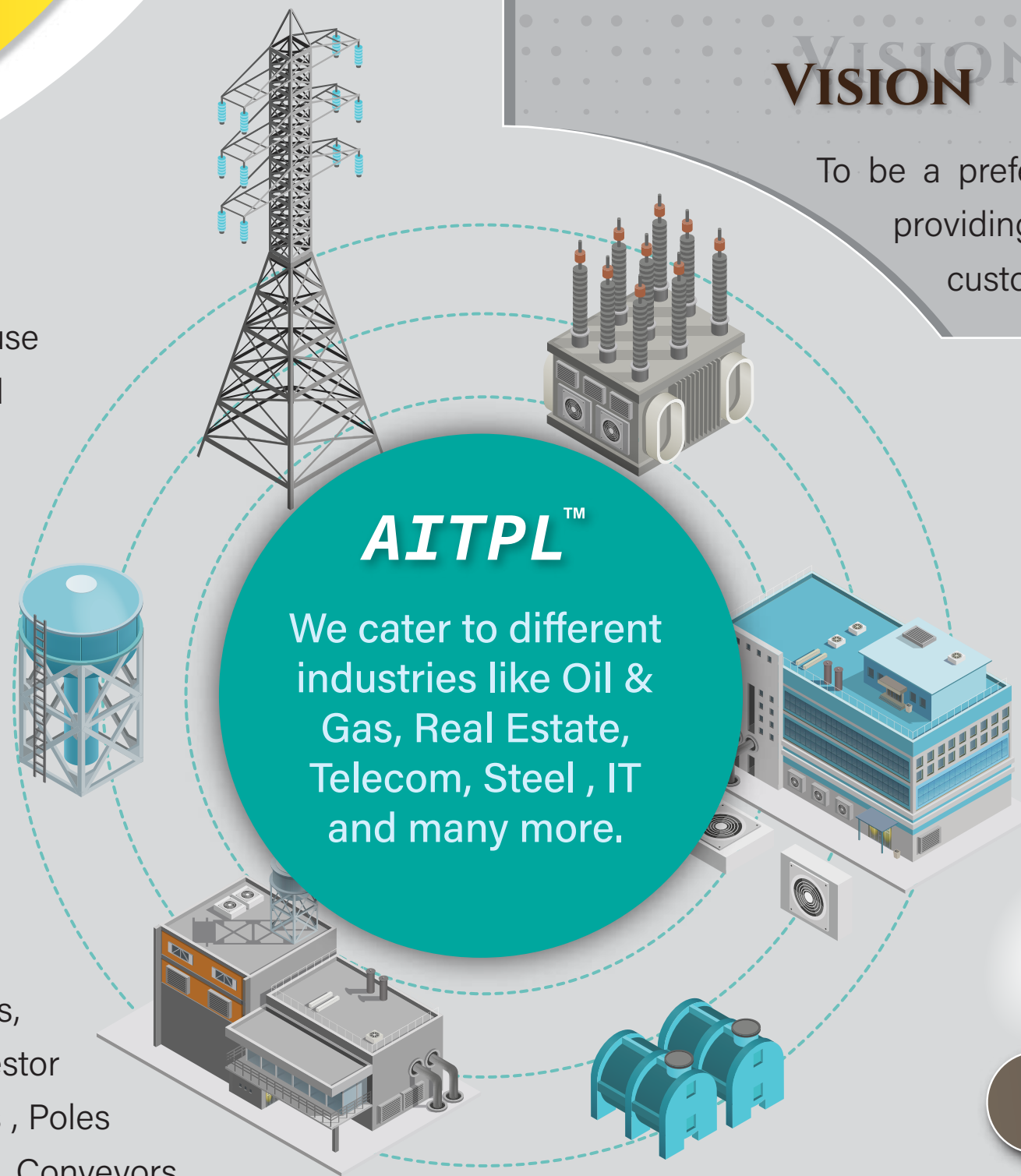
www.amazoninfra.com

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ABOUT US

We are an Export and Import Trading House committed to support Manufacturers and Project Owners. Our specialization is sourcing Electrical and Mechanical products of high quality, from reputed manufacturers at equitable prices located anywhere in the globe.

Through a global reach we provide sourcing assistance for Cables & Conductors, Ring Main Unit, VCBs/Switchgear, Panels (LV & MV), Transformers & Compact Substations, Capacitor Banks, Earthing and Arrestor Material, Generators, Substation materials, Poles & Line Hardware, Light & Light Fittings, Conveyors and Idlers, mechanical products such as pipes, pumps, compressors, machines and design of MEP Projects etc. We source these products from leading manufacturers across the globe and supply as per requirement of our customers in UK, USA, Mauritius, West Indies, Chile, Africa, and India. The products adhere to IEC, UL, NEMA, HAR, ASTM, API, BS, DIN, VDE, ANSI, etc., and international Standard norms to ensure brand, quality and reliability.



VISION

To be a preferred global sourcing conglomerate for providing most optimized solutions to our customers.

MISSION

To satisfy customers' requirements with competitive products through AITPL's in-depth knowledge and cross functional expertise.



OUR CLIENTELE

We cater to different sectors e.g., Power Generation, Transmission and Distribution, Oil and Gas, Real Estate, Telecom, Steel, Cement, IT, Hospitality, and related industries.

PROCUREMENT/COST OPTIMISATION

AITPL Supports to optimize the procurement with choice of best quality products, brands, delivery and price, while its expertise is in costing of the input cost for the products/services required by any of Projects, Core sector or Industries.

PROJECT & PRODUCT DESIGN

Domestic & Overseas EPC/ Contractors, Actual Users, Consultants or Project Stockiest, outsource us to design or to provide the products with specification, detailed engineering with the drawings, shop-drawings. Our experienced engineers support with the models, STADD or CAD/CAM, MEP Software, followed by the commercial activities for procurement to supply the project items.

QUALITY ASSURANCE SERVICES (QAS)

AITPL demands from its vendors the QAP (Quality Assurance Plan) for FAT (Factory Assessment Test) to ensure the right material and right processes during manufacturing to adhere the quality or specifications desired by our Principals/Buyers for Projects. The detailed QAP establishes the quality from the raw material to finished goods stage including in process methods & procedures.

SUPPORT IN SUPPLY CHAIN MANAGEMENT

We emphasis and support our Principals or buying houses by providing the entire supply chain for Sourcing starting from its manufacturer details to inventory, production, location, logistics etc., where our Team extends the planning, be it from India, China, USA or Europe.

VENDOR SELECTION, EVALUATION & SOURCING

Based on the selected products/specification, we select multiple vendors and evaluate them to match the international quality, while we emphasis by comparing their offers against our RFQ before finalizing from which vendor we procure from. Our customers are happy with the multiple choices provided to them with assured delivery commitment.

MARKETING SERVICES

AITPL represents domestic/overseas companies in India or Abroad for export/import, tie-up marketing, JV/Entry Strategy, Positioning & Branding. We also provide techno-commercial support for Pre/Post tenders (ICB or Domestic) or arranging channel partners, stockiest or project supplies or approval from consultant and actual users.

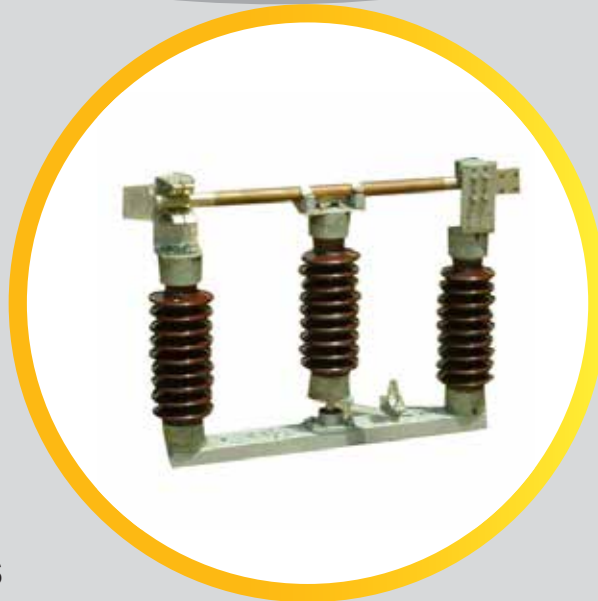
MANAGEMENT SERVICES

AITPL provides consulting to overseas/domestic companies in the areas such as Business Strategy, New Market Development, Entry or Export Strategy besides M&A, Manpower consulting, Cost Audit and Manufacturing /Machine selection and balancing.

PRODUCTS

FOR SUBSTATION

- ▶ Ring Main Units
- ▶ Circuit Breakers
- ▶ Switchgears
- ▶ Instrument Transformers
- ▶ Cables (EHV, MV, LV)
- ▶ Capacitor Banks
- ▶ Substation Hardware
- ▶ Power Transformers
- ▶ Battery and Battery Chargers
- ▶ Distribution/Pad Mounted Transformers
- ▶ Unitized Substations
- ▶ Testing Equipments
- ▶ Panels
- ▶ Relays
- ▶ Fuses
- ▶ Load Break Switches (LBS)
- ▶ Isolators



FOR TRANSMISSION LINE

- ▶ Conductors
- ▶ Insulators
- ▶ Line & Pole Hardware
- ▶ Tower & Gantry Materials
- ▶ Poles



FOR CONSUMABLES

- ▶ Termination & Jointing Kits/Sleeves
- ▶ Cable Tray
- ▶ Lights-Indoor, Outdoor & Industrial
- ▶ Machine Lightings(Waldmann)
- ▶ Diesel Generator
- ▶ Heat Tracers & Liners
- ▶ Circuit Breakers(MCB, MCCB, RCB, RCCB etc.)



FOR FIRE FIGHTING & FIRE ALARM SYSTEM

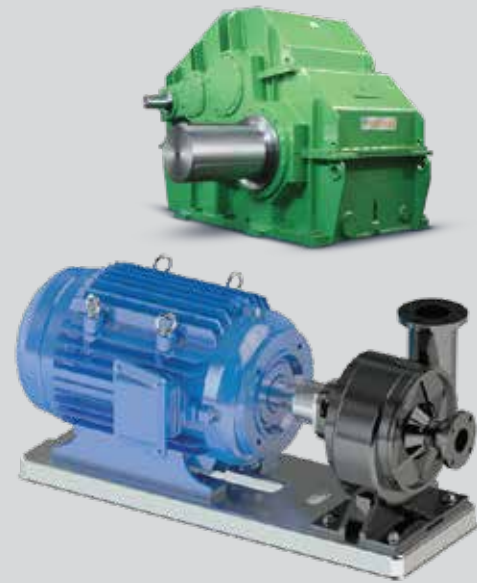
- ▶ Fire Alarm Cable
- ▶ Fire Alarm Equipments
- ▶ Fire Fighting Equipments
- ▶ Fire Safety Equipments
- ▶ Safety Kits



PRODUCTS

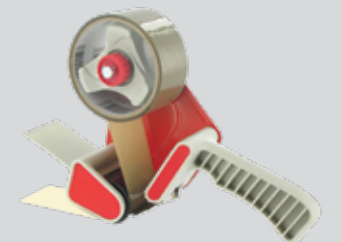
FOR MECHANICAL

- ▶ Rotatory & Centrifugal Pumps
- ▶ Carbon Brush & Accessories
- ▶ Valves
- ▶ Pressure, Temperature and Level Gauges
- ▶ Engines/Equipment Spares
- ▶ Pipes & Tubes, Fittings & Accessories
- ▶ Hoses, Hydraulic & Pneumatic Materials
- ▶ Fasteners & Scaffolding Materials
- ▶ HVAC, Refrigerating Materials
- ▶ Specially Designed Machines
- ▶ Tools, Tackles & Measuring Equipments
- ▶ Conveyors & Idlers
- ▶ Gear Boxes
- ▶ Bearings
- ▶ Compressor
- ▶ Plant & Machinery
- ▶ Raw Material
- ▶ Dresser Couplings, Style 40
- ▶ Cadmium coated Stud & Nuts



FOR IT & COMMUNICATION

- ▶ Industrial, IT & ITES applicable UPS
- ▶ PA Systems
- ▶ Networking & Structured Cablings
- ▶ CCTV, Telephone & VOIP Systems
- ▶ RFID & Access Control Systems
- ▶ Office & Discussion Room Products



FOR STATIONERY GOODS

- ▶ Tapes & Tape Dispensers
- ▶ Clocks
- ▶ Weighing Scales
- ▶ Printing Cartridges
- ▶ Stickers & Labels



Brands we TRUST

